

## Vietnam set to enter 2026 on solid foundations



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### Macroeconomics:

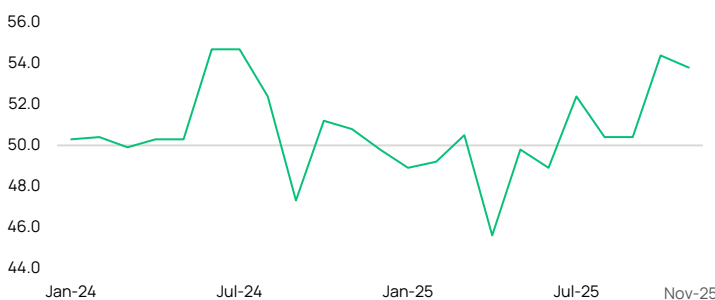
- ▶ Total trade reached a record \$839.8bn in 11M25 as exports and imports rose 16.1% and 18.4% YoY despite weather-related logistics disruptions.
- ▶ Disbursed public investment and FDI reached \$28.0bn and \$23.6bn, both higher YoY, while CPI averaged 3.3% YTD, comfortably below the official 4.5% ceiling.
- ▶ Manufacturing continued to recover, with industrial production up 10.8% YoY and PMI at 53.8, marking a fifth month of business optimism.

### Stock Market:

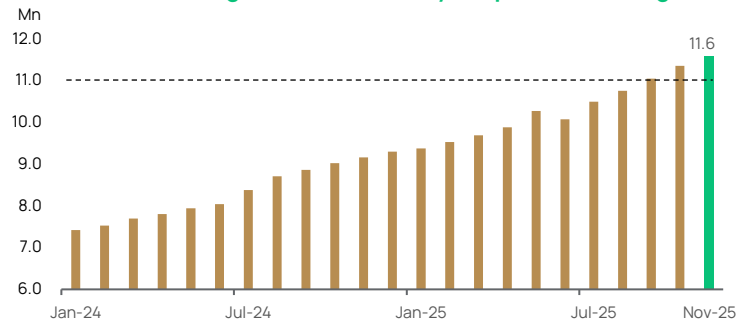
- ▶ The VNI gained 3.0% MoM in total return USD terms, with liquidity softening to \$960mn from \$1.4bn.
- ▶ 237,000 new accounts lifted the retail base to 11.6 million, well ahead of the government's 2030 target of 11 million total accounts.
- ▶ Foreign investors continued to withdraw around \$260mn, taking YTD outflows to a combined \$5.2bn, though the slowing pace of redemptions and intermittent net buying were encouraging signals.

## CHARTS OF THE MONTH

**PMI Firmly In Expansive Territory**



**Retail Trading Accounts Already Surpass 2030 Target**



## Monthly Insights

November's data points to continued broad-based expansion, even as severe weather caused temporary disruption across Vietnam. Industrial production rose 10.8% YoY, extending the recovery in manufacturing after last year's slowdown. Retail sales of goods and services grew 9.1% YoY in the first 11 months, underscoring steady domestic consumption. Public investment disbursement reached \$28.0bn YTD, up 26.8% YoY, while registered and disbursed FDI were \$33.7bn and \$23.6bn, both higher YoY. In parallel, the government announced a \$37.4bn programme covering 198 strategic projects to be rolled out in December, with funding shared between the state and domestic private capital. Taken together, these trends underline investment momentum and signal a stronger focus on internal capacity, with a deliberate effort to expand the role of Vietnamese enterprises in the next phase of growth.

External trade softened, in part reflecting weather-related logistics disruptions, but 11M25 exports and imports were still up 16.1% and 18.4% YoY, taking total turnover to a record \$839.8bn. PMI came in at 53.8, holding firmly in expansive territory and signalling sustained business optimism for a fifth consecutive month, with nearly half of respondents expecting stronger output over the next year. Inflation stayed well below the 4.5% ceiling, with headline CPI averaging 3.3% in 11M25. Food prices remain sensitive to severe weather, but the combination of expanding industry, steady consumption, strong investment, and tourism recovery provides a solid platform as Vietnam concludes 2025. This stability in inflation continues to support an accommodative monetary policy, even amid the recent uptick in interbank and deposit rates. We will continue to monitor these movements, but for now the rise appears driven more by short-term credit-demand pressures and is unlikely to indicate any shift in the broader macroeconomic policy stance.

Against this backdrop, Vietnam's equity market recovered in November. The VNI rose 3.0% MoM in USD terms, although combined average daily trading value fell to about \$960mn from \$1.4bn in the prior two months as investors consolidated positions after a strong run, consistent with a market digesting gains rather than a change in fundamentals. Domestic participation remained a key support, with 237,000 new trading accounts opened in November to now total 11.6 million, already surpassing the government's 2030 target of 11 million. The broadening local investor base is deepening market liquidity and reducing dependence on any single investor group. Foreign investors remained net sellers, however, with outflows of around \$260mn taking the YTD total to about \$5.2bn. Nonetheless, selling pressure slowed and there were periods of selective net buying. While it is still too early to draw firm conclusions, this may signal easing selling pressure and the potential for improved foreign flows in the near term. Primary market activity also stayed firm, highlighted by the VPS Securities IPO and a healthy pipeline of listings expected in 2026.

Vietnam is therefore entering 2026 on a firm macro footing, with broad-based growth, contained inflation and a more prominent private sector underpinning a solid earnings outlook. Infrastructure spending, FDI and a growing domestic investor base should support capital formation and equity-market returns.

## Key Indicators

Item	Unit	2020	2021	2022	2023	2024E	2025F
GDP	\$bn	346.6	366.1	408.8	430.0	476.3	514.7
Real GDP Growth	%	2.9	2.6	8.0	5.1	7.1	8.2
Services Growth	%	2.5	1.2	10.0	6.9	7.4	8.5
Agriculture Growth	%	2.8	2.9	3.4	2.6	3.3	3.8
Ind'l and Const'n Growth	%	3.3	4.1	7.8	3.5	8.3	9.0
Retail Sales Growth	%	2.6	-3.8	10.2	8.3	9.0	9.4
<b>Prices</b>							
CPI (Average YoY)	%	3.2	1.8	3.2	3.3	3.6	3.5
<b>Money, FX and Interest Rates</b>							
Money Supply M2	%	14.5	8.9	6.2	12.5	12.7	12.5
Average Lending Rate	%	8.6	8.5	13.7	8.7	8.4	8.8
5-yr VGB	%	1.1	0.9	4.7	1.6	1.4	3.4
VND:\$	\$1	23,085	22,800	23,550	24,250	25,450	26,300
<b>External Sector</b>							
Trade Balance	\$bn	19.9	3.3	12.4	28.0	24.4	21.6
Current Account	\$bn	15.1	-7.8	-1.5	17.4	20.7	14.6
Current Account / GDP	%	4.3	-2.1	-0.4	4.0	4.4	2.8
FDI Registered	\$bn	28.5	38.5	27.7	36.6	35.0	43.7
FDI Disbursement	\$bn	20.0	19.8	22.4	23.2	25.4	29.2
FX Reserves	\$bn	98.0	106.5	85.0	89.0	80.0	78.0
<b>Public Debt Fiscal Balance</b>							
External Debt	\$bn	130.1	138.8	141.2	138.0	140.3	151.0
Government	\$bn	49.0	47.9	48.8	44.4	44.5	47.8
Enterprises (incl. FDI)	\$bn	81.1	90.9	92.4	93.6	95.8	103.2
External Debt (% GDP)	%	37.5	37.9	34.5	30.3	30.3	30.1
Fiscal Balance (% GDP)	%	-3.9	-4.0	-4.0	-3.6	-3.6	-4.2

All forecasts are Dragon Capital estimates

## Key Stock Market Data

	HSX		HNX		UPCoM		Total	
	30-Nov-24	30-Nov-25	30-Nov-24	30-Nov-25	30-Nov-24	30-Nov-25	30-Nov-24	30-Nov-25
Market cap (\$mn)	202,690	284,411	12,774	17,026	61,797	57,005	277,261	358,443
Number of stocks	392	395	312	303	887	879	1,591	1,577
Number of large cap stocks (> \$400m)	75	80	11	13	18	22	104	115
Stocks with no room for foreigners	65	57	94	104	267	296	426	457
Market cap of stocks with no room (\$mn)	17,445	6,450	1,775	2,459	22,652	21,294	41,872	30,202
Share of Market Cap with No Room (%)	8.6	2.3	13.9	14.4	36.7	37.4	15.1	8.4

## Top 25 Companies by Market Cap

No	Company	30-Nov Price (VND)	Price YTD (%)	Mkt Cap (\$m)	Wt in VNI (%)	PER			PBV			Yield		
						2024 (x)	2025E (x)	2026E (x)	2024 (x)	2025E (x)	2026E (x)	2024 (%)	2025E (%)	2026E (%)
1	Vingroup	260,400	542.2	38,055	13.40	13.0	85.9	85.0	1.1	6.7	6.2	0.4	-	-
2	Vietcombank	57,400	-5.2	18,191	6.40	17.2	15.0	13.5	2.6	2.1	1.8	-	-	-
3	Vinhomes	102,900	157.3	16,031	5.60	5.2	10.6	9.2	0.8	1.7	1.4	0.4	-	-
4	Vietinbank	49,000	30.7	9,980	3.50	8.8	9.1	7.8	1.4	1.5	1.3	-	-	-
5	BIDV	37,100	-0.1	9,880	3.50	13.3	13.0	11.7	1.8	1.6	1.4	-	-	-
6	Techcombank	33,750	40.5	9,071	3.20	8.1	9.8	8.4	1.2	1.4	1.3	3.0	2.1	2.5
7	VP Bank	29,250	56.5	8,802	3.10	9.4	10.2	8.6	1.0	1.4	1.2	5.2	3.0	3.5
8	Masan Consumer	216,100	22.9	8,661	-	23.2	34.2	31.0	16.9	14.0	12.3	12.4	2.1	2.1
9	Hoa Phat Group	26,550	19.5	7,729	2.70	14.2	12.2	8.9	1.5	1.6	1.4	-	1.6	1.6
10	Airports Corporation VN	52,700	-31.1	7,161	-	29.1	19.1	17.0	4.6	2.6	2.2	-	-	-
11	Military Bank	23,250	41.9	7,103	2.50	6.0	7.7	6.5	1.2	1.4	1.2	2.1	-	-
12	FPT Corporation	97,100	-26.2	6,274	2.20	31.0	19.8	17.0	7.5	4.4	3.8	1.5	2.3	2.6
13	PV Gas	63,400	-1.1	5,802	2.00	15.2	12.6	13.8	2.6	2.4	2.3	8.7	5.4	5.4
14	LienViet Post Bank	48,600	67.0	5,507	1.90	8.9	15.6	14.2	2.0	2.9	2.4	-	-	-
15	Vinamilk	64,000	9.4	5,073	1.80	14.5	16.8	15.3	3.8	4.3	4.3	6.2	7.0	7.0
16	ACB	24,250	12.5	4,725	1.70	6.7	7.2	6.3	1.3	1.2	1.0	3.4	1.4	1.6
17	HD Bank	32,000	25.5	4,684	1.60	7.0	7.6	6.3	1.6	1.6	1.2	3.3	-	-
18	Vietjet Air	203,500	103.5	4,566	1.60	38.6	52.4	47.6	3.2	5.7	5.1	0.1	-	-
19	Mobile World	79,900	32.9	4,481	1.60	23.6	17.5	14.0	3.2	3.5	3.0	0.8	1.3	1.3
20	Masan Group	77,400	10.6	4,245	1.50	50.4	29.0	21.6	3.3	3.3	2.9	1.7	1.5	1.5
21	Sacombank	48,600	31.7	3,475	1.20	6.9	7.6	6.6	1.3	1.3	1.1	-	-	-
22	Vietnam Airlines	28,900	28.0	3,411	1.20	8.4	11.1	9.2	neg	10.8	5.8	0.4	-	-
23	Vincom Retail	34,250	99.7	2,952	1.00	9.5	11.8	13.8	0.9	1.6	1.4	-	-	-
24	Binh Son Refining	15,500	9.8	2,944	1.00	112.0	21.7	20.7	1.3	1.4	1.3	3.1	2.8	2.8
25	Becamex IDC	66,600	-6.1	2,615	0.90	33.6	24.9	23.2	3.7	4.0	3.5	1.4	-	-

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